

Health~Holland

SHARED CHALLENGES, SMART SOLUTIONS



Dutch Delegation Medica 2017:
Boost your innovation in Europe!



Düsseldorf, 13-15 November 2017

Foreword

Dear international partners,

I am proud to present to you the participants of our Match2Medica 2017 Dutch delegation to the Medica trade fair.

After several successful group visits the previous years at Medica, Oost NL (East Netherlands Development Agency) will host a Dutch delegation to Düsseldorf 13-15 November 2017 with businesses and health & knowledge institutes active in several fields of Medical Technologies. Partners in the organization are Health Valley, Brabant Development Agency, InnovationQuarter, Amsterdam Trade, NWE Interreg 5B program Boost4Health and Health-Holland. This delegation tour is made possible through the program Go4export of the Province of Overijssel.

Medical technologies is a broad industry transforming rapidly because of a combination of changing perspectives on healthcare, personalized healthcare trends, increasing healthcare costs and the use of advanced technologies. Our delegates this year are active in the whole value chain of medical technologies. From research, to prototyping and design, to engineering, validation, a marketable device and finally the end-user in healthcare practice. From Medtech to Digital Health. This year we can confirm working with great pleasure in close cooperation with the following international partners: AWEX Wallonia, BW-i/Bioregio Stern Baden-Württemberg (Germany), Eurasanté Northern (France), Fenin federation of healthcare technologies (Spain), ID2Sante and B-COM institute Rennes (France), Kent County UK and NRW-I Nord-Rhein Westphalia (Germany).

Through the close cooperation between business, government and academia, the Netherlands has the quality and expertise to develop further as one of the world leading regions in the field of medical technologies. We are dedicated to create meaningful partnerships and cooperation with foreign partners. The Medica trade fair is the ideal place to find reliable partners and to gain new insights in the benefits of innovative medical products & services to address the health issues of the 21st century. As we strive towards becoming a leading country of innovators and producers in Life Sciences and Health, we look forward to fostering more partnerships between our companies and institutions with partners worldwide.

We invite you to go through the profiles of our participants to see for yourself how your company can benefit from our technologically innovative business environment. All of our delegates will be available for meetings in the B2B partnering of Europe Enterprise Network, register through: [EEN B2B Partnering](#). It is a great pleasure organizing and hosting this Match2Medica 2017 and present to you some of the best of what the Netherlands has to offer.

I believe our visit to the Medica in Düsseldorf will generate opportunities to explore business leads in the Netherlands and might open new markets for the benefit of The Netherlands and your country. Come work together!

Sincerely

Marius Prins
Oost NL (East Netherlands Development Agency)
CEO



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Program Match2Medica tour 2017

A week prior to the conference, participants will receive the definitive program

Monday 13-11		Speakers/Organization	Location
16.00-18.00	Leaving the Netherlands, organize		
18.00-19.00	Check-in Regis Hotelschiff, Neuss harbor (parking garage opposite the docks/S-bahn station Neuss 5-10 minutes' walk)		Batteriestrasse Neuss
19.00	Welcome drinks at the hotel boat bar		Batteriestrasse Neuss
20.00	Introduction dinner Hafenbar Neuss		Batteriestrasse 7 41460 Neuss

Tuesday 14-11		Speakers/Organization	Location
07.45-08.00	Leave from hotel to Medica (free shuttle bus or own transport)		Shuttle bus stop harbor Neuss
08.30	Arrival Medica Fair – Drop off at entrance Messe Süd, walk or take shuttle to Messe HQ, Stockumer Kirchstrasse 61-40474 Düsseldorf (5-10 minutes)		Entrance Süd Messe/Messe HQ International Lounge
08.45-12.30	Track 1: Boost4Health general network meeting with lunch and presentations on Medical device regulation and European Programs	OostNL/Boost4Health	International Lounge (Messe HQ)
10.00-18.00	Individual visit to Medica, own program or pre-arranged individual matchmaking or EEN	Enterprise Europe Network with B4H	Hall 6 Gallery (upstairs)
13.00-14.00	Track 2: Presentation and informal company meetings Kent County (UK)	Kent County/OostNL	Hall 16 G25-1
14.00-15.00	Track 3: Presentation and networking B-COM Institute of Research & Technology in Rennes	ID2Sante/B-COM/OostNL	Hall 17 A23
16.30-17.30	Track 4: Presentation and network event Spain/Fenin at Spanish Pavilion	Fenin Spain/OostNL	Hall 15 F21/F22
15.00-18.30	Free event planning at Medica: for example Holland Pavilion formal event 16.00-18.00	TFHC/Health-Holland	Hall 15 booth G42
18.30	Gather at Holland booth to leave for city center by public transport		Hall 15 booth G42
20.00-22.00	Boost4Health dinner at City Center in Home brewery Zum Schlüssel	With representatives of all cooperating regions	www.zumschluessel.de
22.00	Return to hotel by taxi or public transport		Bolkerstrasse 43, 40213 Düsseldorf

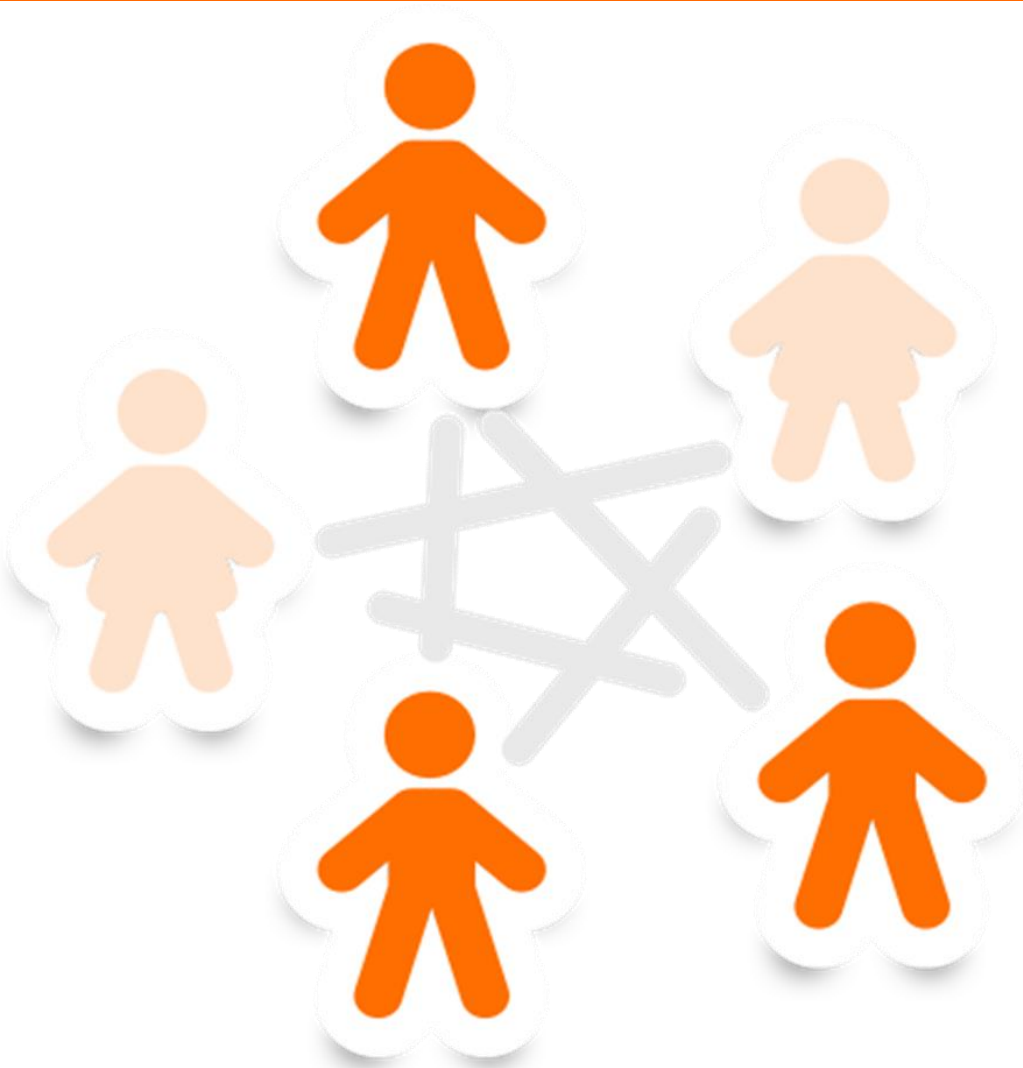
Wednesday 15-11		Speakers/Organization	Location
09.00	Leave from hotel to Medica (free shuttle bus)		Shuttle bus stop harbor Neuss
09.45	Arrival Medica Fair – Drop off at entrance Messe Süd		Entrance Süd Messe
10.00-18.00	Individual visit Medica, own program or pre-arranged individual matchmaking or EEN	Enterprise Europe Network with B4H	Hall 6 Gallery (upstairs)
10.30-12.00	Track 5: Company tour and networking Baden-Württemberg	BW International/OostNL	Hall 15 F23-24
12.00-14.00	Track 6: Company tour and networking EuraSante Lille/France and beer tasting	EuraSante/OostNL	Hall 17 A23
14.30-16.00	Track 7: Partnering and networking with AWEX, Pavilion Wallonia	AWEX/OostNL	Hall 17 C41/D58-2
16.00-18.00	Track 8: eHealth International Lounge NRW with possibility to pitch 1 minute per company	NRW International	Hall 3 C80
18.00	End of delegation program		

More Information	
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We would like to thank our partners in making this Match2Medica Tour 2017 possible:



Organizing Partners



East Netherlands Development Agency (Oost NL)

Company Description

The Oost NL team maintains a worldwide network of business and government relations to assist your company realizing their international goals (Trade & Invest). Oost NL often acts as main organizer of trade delegations.

East Netherlands has developed a strong industrial cluster of Life Science & Health, specifically in Medical technologies like Rehabilitation technologies, Medical Imaging, Diagnostics and Digital Health

Line of Business

Strengthen and stimulate the economy of the provinces of Gelderland and Overijssel

Product Title

Advise for business in foreign investments and international growth.

What do we offer

Site selection and identification of Business partners, technology matchmaking, how to set up distribution centers, marketing & sales offices or strategic alliances, consultation on government regulations, information on finances (taxation, venture capital), industrial structure, labor & education and social climate.

What are we looking for

Projects in the field of life sciences & health that involve technology matchmaking in, investment in and business development to the Netherlands.

Country/Regions interested in

World wide

Main Clients

Medline (Arnhem), Novartis (Arnhem), Abbott Laboratories (Zwolle), Synthron (Nijmegen), MDxHealth (Nijmegen), Vaxxinova (Nijmegen)

Keywords



Business development, Netherlands, investment projects, Technology matchmaking

Collaboration Sought

- Research & Development
- Technical Co-operation
- Joint Venture
- Distribution / Agent (US)
- Manufacturing agreement
- European projects

For potential meetings with exhibitors, which category (ies) would be the best to find a good meeting partner for you?

- Electro medical equipment/ medical technology
- Laboratory equipment
- Diagnostics
- Physiotherapy/ orthopedic technology
- Commodities and consumer goods
- Information & communication technology
- Medical services and publications
- Components

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Health Valley Netherlands

Line of Business

Cluster organization.

Company Description

Health Valley is a network that fosters and supports technological innovations in healthcare. Health Valley provides a unifying platform for universities, care institutions, companies and governmental authorities to exchange information and collaborate in setting up innovative projects. This platform for interconnecting knowledge, technology and business improves health care and creates an enormous economic stimulus. The Health Valley network spans across the provinces of Gelderland Brabant and Overijssel. Its service area, however is larger. After all, innovation and co-operation are not confined within regional boundaries.

Collaboration Sought

- Business development
- Technical co-operation
- Joint venture
- Distribution/Agent (NL)
- European projects

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Boost4Health

Line of Business

NEW Interreg 5B European Program

Organization Description

11 leading business support organizations in 7 countries across Europe have joined forces to help small and medium-sized life sciences enterprises to accelerate their international growth. By sharing expertise and networks, and providing practical and financial support, the Boost4Health community will be able to help businesses expand into new markets within North-West Europe. Thanks to Interreg NWE and regional funding the Boost4Health program offers you the opportunity to apply for coaching and/or financial support. Are you ready to explore international growth by crossing borders or do you want to contribute to the program with your expertise or resources? **Join the Boost4Health community!**

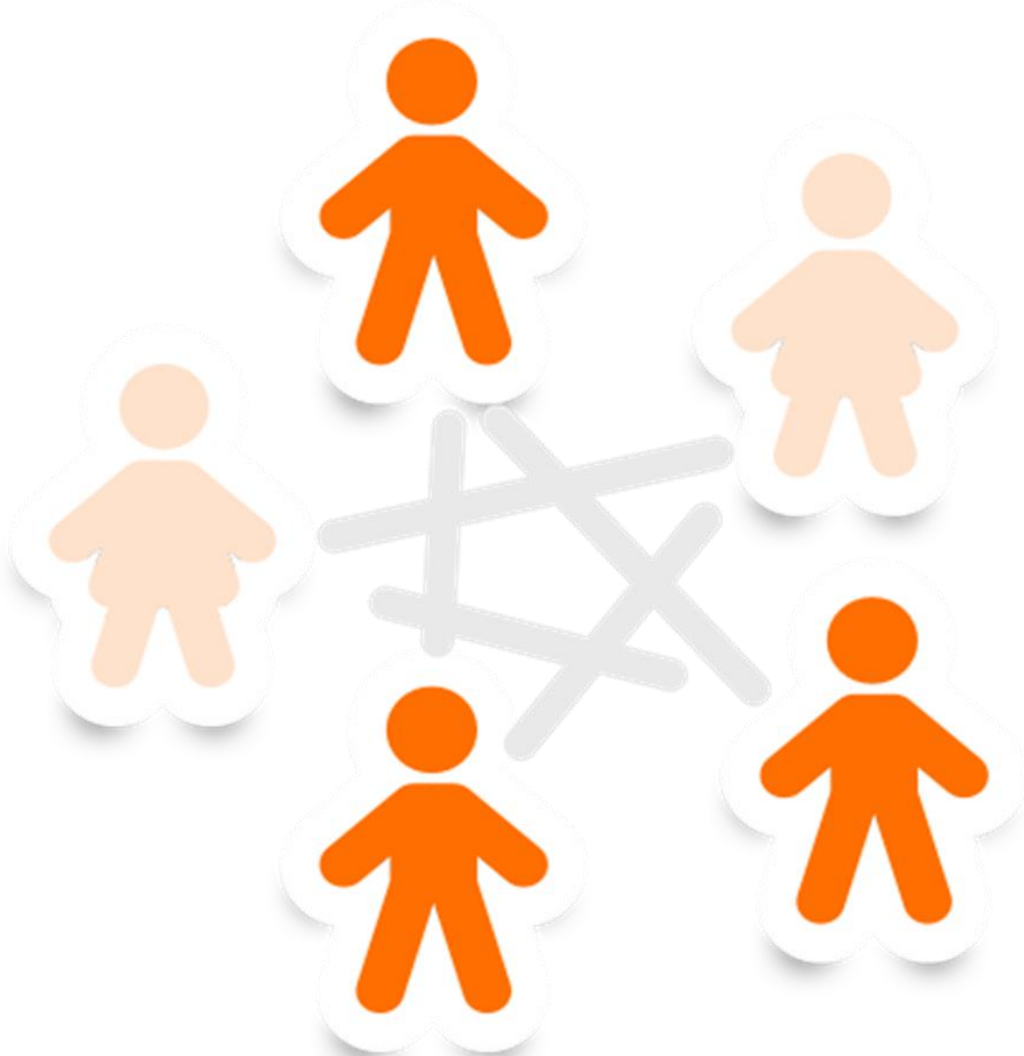
Collaboration Sought

- Business development
- Technical co-operation
- Distribution/Agent (NL)
- European projects

Organization details

Website	www.boost4health.eu
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Company Profiles



Compaan

Company Description

Compaan offers tablets for seniors. Regardless of age, experience with computers or even dementia, elderly can use the Compaan.

Product title

Compaan.

What do we offer

Tablets for elderly.

What are we looking for

Partners for international expansion.

Country/regions interested in

Germany, UK and Scandinavia.

Main clients

Half of Compaan's sales comes from residential users, the other half from care organizations (Pleyade, Zorgbalans, TSN) and municipalities (City of Haarlem, city of Dordrecht).

Keywords

Tablets for seniors.

Collaboration sought

- Distribution / Agent (NL)
- European projects

For potential meetings with exhibitors, which category (ies) would be the best to find a good meeting partner for you?

- Electro medical equipment/ medical technology
- Commodities and consumer goods
- Information & communication technology

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D'Andrea & Evers Design

Line of Business

Industrial design.

Company Description

D'Andrea & Evers Design is an industrial design company with 25 years of experience and specialized in medical products. D'Andrea & Evers Design develops medical devices for diagnosis, care and self-care in the field of life science and health. Examples including an operating system for eye surgery, a hand scanner for rheumatoid arthritis, booms in operation rooms and a Cath lab.

Product title

Medical appliances.

What do we offer

Excellent industrial design, enclosure design and engineering, graphical user interface design.

What are we looking for

Product development projects in the field of life sciences & health. Companies that deliver medical end-products to end-users, who are willing to outsource some of their R&D activities with a focus on design aesthetics.

Country/regions interested in

Most countries in the world. Priority areas are Germany, USA, India, China, and Europe.

Main competitors

Ideo (USA), Van Berlo (NL).

Main clients

D.O.R.C., Hemics, Skytron, Innvolution Imaging Technology.

Keywords

Medical appliances, design, aesthetics, user interface, operation room appliances, eye surgery, cath lab, operation table.

Collaboration sought

- Research & Development
- European projects

For potential meetings with exhibitors, which category (ies) would be the best to find a good meeting partner for you?

- Electro medical equipment
- Medical technology
- Laboratory equipment
- Diagnostics
- Physiotherapy/ orthopedic technology
- Commodities and consumer goods
- Companies who develop their own products and need help in industrial design to make the product better in usability, in design, in functionality and in cost price

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Best Medical

Line of Business

Medical devices.

Company Description

Best Medical offers urodynamics equipment, flowmeters and other devices for diagnostics and treatment in the fields of urology and gynecology. Our unique devices offer superior ease-of-use for physicians and high comfort for patients. They are very cost-effective and can easily be configured for your needs.

Our vision is to use cutting edge mobile and sensor technology and advanced algorithms to develop a portfolio of medical devices for accurate diagnosis and effective treatment. The devices should be widely available, affordable and should also be suitable for use outside clinical settings. Together with our development partners we are working on a number of projects in urology, urogynecology and other fields. We have over twenty years of experience in the medical device industry, and we are driven by the desire to provide better healthcare solutions for both physicians and patients.

Product title

Urodynamics equipment.

What do we offer

Product and service portfolio.

What are we looking for

Distributors.

Country/regions interested in

Whole EU.

Main competitors

- Laborie Medical Technologies Inc.,
- Medical Measurement systems B.V.
- Andromeda GmbH

Keywords

Urodynamics, Urology, Gynecology, Uroflowmeter.

Collaboration sought

Distribution / Agent (NL).

For potential meetings with exhibitors, which category (ies) would be the best to find a good meeting partner for you?

- Electro medical equipment/ medical technology
- Diagnostics

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Hezelburcht

Line of business

For over twenty years Hezelburcht has provided (full service) grant support to assist our clients in achieving their strategic, financial and innovative ambitions. Our knowledge of grants, including regional and European programmes, as well as our experience in both the public and private sectors enable us to offer a full spectrum of services related to grants and incentives. Hezelburcht has become one of the largest service providers in the field of grant consultancy and grant management in the Netherlands.

What are we looking for?

Hezelburcht is looking for partners who want advice or support on finding or acquiring funding (grants).

What do we offer?

Hezelburcht can assist in defining fundable project, finding partners and (co-)write or review applications. Hezelburcht can also offer compliance support or project management after obtaining a subsidy or grant.

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Indes Group

Line of Business

Health care/medical devices.

Company Description

Creating products to help people in daily life or work.

Product title

Creating products to help people in healthy living using esense power assist technology.

What do we offer

Indes develops products with esense power assist technology. Medical devices and applications that can be used with or assistive to a medical device or medical equipment. You can outsource the complete product innovation process to Indes; from product development to production management and distribution. Indes works from a Dutch R&D and production facility in Enschede and a similar facility in China.

What are we looking for

Medical Device Companies that have a market demand for power assist functions to reduce physical load during transportation; Hospitals and care institutions that want to apply power assist in their installed base equipment; dealers that are interested to become reseller of esense power assist systems.

Country/regions interested in

Europe.

Main competitors

Dedicated developments by bigger medical device companies.

Main clients


Sunrise Medical – WheelDrive; LevelUp Assist – Patient lifts; Anetic Aid – patient trolleys.

Collaboration sought

- Research & Development
- Technical Co-operation
- Distribution / Agent (NL)
- European projects

For potential meetings with exhibitors, which category (ies) would be the best to find a good meeting partner for you?

- Electro medical equipment/ medical technology
- Laboratory equipment
- Diagnostics
- Physiotherapy/ orthopedic technology

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Inzentiz

Line of Business

Medical Devices.

Company Description

Inzentiz develops a generic CE class III certified and FDA approved platform for the development of Medical connected solutions such as eHealth and IoT solutions. The platform contains 80% of the software in such solutions and includes a certified cloud.

Product title

Inzentiz mobile medical software platform.

What do we offer

The INZENTIZ® Mobile Software Platform provides the software framework for medical devices involving mobile devices and cloud services. It is a high-tech platform that simplifies mobile care and improves patient experience in a safe and compliant environment. With the INZENTIZ® platform you will have 3x less work, 3x less costs and a market release within 9 months.

What are we looking for

Medical device manufacturers and mHealth start-ups that are open for collaboration in software and certification.

Country/regions interested in

Netherlands, UK, Germany.

Main competitors

None: our platform is an innovation.

Main clients

Redecol (UK), Parkinson Smartwatch, UMC Maastricht.

Keywords


mHealth, eHealth, CE certification, FDA approval.

Collaboration sought

- Technical Co-operation
- Joint Venture
- License agreement
- European projects

For potential meetings with exhibitors, which category (ies) would be the best to find a good meeting partner for you?

- Electro medical equipment/ medical technology
- Diagnostics
- Information & communication technology
- Medical services and publications

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Leap. The Innovation Agency

Line of Business

Funding and Business Innovation.

Company Description

Leap is an innovation consultancy firm for innovative companies with consultants in two business units:

- Funding
- Business Innovation

Funding, to ensure optimal financial arrangements for innovation. Business Innovation, to fundamentally increase companies' innovative force. Leap combines top-quality service with a passion for innovation and technology.

One of Leap's qualities is that they have experts specialized in specific regulations and sectors: for example, they have their own Medical and Health specialists with a specific background (such as Biomedical Engineering), specializing in funding challenges in the field of medical science and technology. Lastly, Leap has in-company expertise in project management, a wide variety in customer base of technology companies which is reinforced with strategic alliances with the right partners.

Product title

Innovation, Funding and Strategic consultancy.

What do we offer

Advice on subsidies and other financing arrangements and on how to optimize innovation within a technical company, sometimes for the whole company, sometimes for very specific matter or project. An important part of the support is also finding strategic partners for (international) innovation and development projects. Their specialty lies in supporting innovative companies (from starting entrepreneurs to established companies) who operate in the field of medical technology and science.

What are we looking for

Broadening Health network. Strategic collaboration partners for our client portfolio.

Country/regions interested in

Europe/Benelux.

Keywords

Innovation, collaboration, finance challenges.

Collaboration sought

- Research & Development
- European projects

For potential meetings with exhibitors, which category (ies) would be the best to find a good meeting partner for you?

- Electro medical equipment/ medical technology
- Laboratory equipment
- Diagnostics
- Physiotherapy/ orthopedic technology
- Medical services and publications
- Components

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Livv Mobile Health

Line of Business

E-health services.

Company Description

Livv Mobile Health is a provider of e-health services, including measuring, monitoring and alarm services. Livv offers consumers and health professionals the ability to measure critical body functions and the (medical) expert desks to assist and advise the customer.

Livv users can 24/7 send important medical readings, at home or on the road, thereby removing the need to visit their GP or the hospital.

All readings are stored in a personal and secured profile and are analyzed on request by the Livv medical team. In case of an emergency the customers can trigger the alarm service, after which the Livv alarm desk will send direct and targeted aid to the user's location.

Product title

Livv Mobile ECG.

What do we offer

Livv Mobile Health offers an (open) platform with a Medical Call Center for interpretation of clinically validated e-health devices by a medical specialist.

What are we looking for

FDA/CE Ila approved e-health devices, partners for international market entrance.

Country/regions interested in

Germany, Indonesia, Netherlands and Scandinavia.

Main competitors

MyDiagnostick, Hartwacht, Hartritme Diagnostiek van KPN.

Main clients

Consumers and health care professionals (1st and 2nd line care professionals).

Keywords


Provider e-health services, including measuring, monitoring and alarm services.

Collaboration sought

- Research & Development
- Technical co-operation
- Joint Venture
- European projects

For potential meetings with exhibitors, which category (ies) would be the best to find a good meeting partner for you?

- Diagnostics
- Medical services and publications

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Med Angel

Line of Business

Digital Health / Medication safety.

Company Description

Cold chain monitoring for last mile (after delivery to patients). Wireless temperature sensor and mobile app + support for 900+ medications (insulin, hormones, and biologics).

Eliminates doubt and uncertainty, increases medication safety and patient empowerment. Prevents financial wastage due to uncertainty. Increases engagement and compliance.

Product title

MedAngel ONE – Keep meds at the safe temperature.

What do we offer

A certified and proven B2C proposition ready to scale up in Europe and beyond.

What are we looking for

Distribution partners, Investment, Partnership.

Country/regions interested in

Worldwide.

Main competitors

No direct competitors so far.

Main clients

Type 1 diabetic patients, Mediq – Tefa, Amazon.com.

Keywords


Diabetes, insulin, medication safety, digital health, compliance, biologics, cold chain.

Collaboration sought

- Research & Development
- European projects

For potential meetings with exhibitors, which category (ies) would be the best to find a good meeting partner for you?

- Commodities and consumer goods
- Other: Insurers / Payers

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Interreg MIND (leadpartner: Oost NL)

Line of Business

Life Science & Health business support.

Company Description

Regional Development Agency

Product title

MIND - Medical Innovations Nederland Deutschland

What do we offer

Interreg-funded support for potential analysis

What are we looking for

Collaborating NL and D companies (SME's) working on Medical Innovations for prevention, (home) care and cure.

Country/regions interested in

Niedersachsen, NordRhein Westfalen, Noord-Oost Nederland

Keywords

Medical innovation, collaboration, funding, potential analysis, Interreg.

Collaboration sought

- Research & Development
- Technical Co-operation
- European projects

For potential meetings with exhibitors, which category (ies) would be the best to find a good meeting partner for you?

- Electro medical equipment/ medical technology
- Diagnostics
- Physiotherapy/ orthopedic technology
- Commodities and consumer goods
- Information & communication technology
- Components

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Orikami – Data scientists in personalized healthcare

Line of Business

Data science & machine learning.

Company Description

Datascience boutique with special knowledge in the field of personalized healthcare & precision medicine & Lifesciences.

Product title

Data Science services for Personalized Healthcare, precision Medicine.

What do we offer

Data Science Consultancy for Med Tech or Med Device companies, Healthcare & research Institutions. They offer data science craftsmanship and state of the art machine learning techniques for:

- Developing cutting edge algorithms
 - Implementing high performance computing (on devices)
 - Building data products (e.g. web based or app based)
- Orikami also develops their own m-health products for chronic diseases using individual patient preferences, biomarker and lifestyle data to: Help physicians and patients make better use of their data in order to get a personalized diagnosis, prognosis and treatment.

What are we looking for

Consulting clients, Pharmaceutical partners, Healthcare Insurance Partners, Investors.

Country/regions interested in

Western & Northern Europe, UK, USA.

Main competitors

IBM, Philips.

Main clients

Radboud UMC Nijmegen, MS Patient Advocacy, St Maartenskliniek, VuMC, Equestic, Momala.

Keywords


Data Science, Machine learning, product development, personalized healthcare, precision medicine.

Collaboration sought

- Research & Development
- European Projects

For potential meetings with exhibitors, which category (ies) would be the best to find a good meeting partner for you?

- Electro medical equipment/ medical technology
- Diagnostics

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PMME

Line of Business

Formulation development medical pharmaceutical devices.

Company Description

PMME B.V. is an engineering agency, specialized in the field of biomedical materials, with a focus on polymer based formulation for tissue engineering and pharmaceutical applications. They are located at the Radboud University (Nijmegen) and use its equipment and other facilities.

PMME is specialized in guiding a product idea towards production of an actual product. Their expertise lies in implantable (bio) medical and/or pharmaceutical products, where material properties or composition are the key to the performance of the product.

Product title

Consultancy, outsourcing and contract research.

What do we offer

PMME guides the clients in the development of their polymer based innovative products (pharma/medical) to the desired specifications and full scale production process.

What are we looking for

Organizations with the need for support or assistance for their product/process development.

Country/regions interested in

Europe.

Main competitors

Other consultancy or CRO; however, some of them hired PMME to help them during their work peak load.

Main clients

Not allowed to disclose: start-up medical device manufacturer, main bone cement manufacturer and a top 10 pharma company.

Keywords

Polymer materials microspheres, hydrogels, implants, synthesis, characterization, validation, processing, design history file, development strategy or management.

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Renaltracker/Binnovate Digital Health

Line of Business

Digital health solutions.

Company Description

Binnovate Digital Health B.V. is the startup behind RenalTracker.com, helping patients with Chronic Kidney Disease (CKD) delay dialysis through behavior change.

Product title

RenalTracker.

What do we offer

RenalTracker 1.0 is a web-based patient led management platform in between doctor's visits targeted towards patients diagnosed with Chronic Kidney Disease (CKD).

This innovation integrates:

1. A digital interactive self-management curriculum based on the successful US/UK Diabetes Prevention Programs.
2. Behavior change reinforcement through personalized 1-on-1 nutrition + lifestyle coaching with a renal nurse, dietitian, or health coach depending on the patient's specific health needs. Currently developing RenalTracker 2.0 which adds:
3. Enhanced evidence-based curriculum integrating the 2012 Clinical Practice Guidelines adopted by the ERA-EDTA. Collaborate with clinical key opinion leaders in Nephrology, behavior science, and patient management in Europe to create an equivalent Dialysis Prevention Program.
4. Psychological Inoculation (PI) Therapy.
5. A mobile version that will have the added advantage of being a product of a collaboration with the Stanford Persuasive Technology Lab.

What are we looking for

Clinical Validation Partners (Hospitals, Dialysis Centers) to participate as study sites in the multicenter clinical study on RenalTracker as a digital health intervention.

Country/regions interested in

Netherlands & Belgium for the EU; US, Canada Australia for Global scale.

Main competitors

Competitors Davita and Cricket Health have different business models/USPs but may change strategies. New entrants to the industry, although Renal Tracker has several advantages:

- First-mover advantage for pre-dialysis patients
- Philippine-specialized nurses/dietitians as coaches (speak very good English)
- 24, 496 CKD patient signups from the US, UK, Canada and Australia)
- partnership agreement with Withings (wearable tech) to make tracking easier

Main clients

B2C Patients with Chronic Kidney Disease; Nephrologists & health practitioners in renal care; Pre-dialysis departments & Dialysis centers.

Keywords


Chronic Kidney Disease (CKD), Pre-dialysis, Digital Health Self-Management.

Collaboration sought

- Research & Development
- Technical Co-operation
- European projects

For potential meetings with exhibitors, which category (ies) would be the best to find a good meeting partner for you?

- Diagnostics
- Information & communication technology
- Medical services and publications

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Roessingh Research and Development (RRD)

Line of Business

Research and development in rehabilitation technology and telemedicine.

Company Description

Roessingh Research and Development (RRD) is the largest center in the Netherlands where a wide range of disciplines such as rehabilitation medicine, movement sciences, psychology, physiotherapy, biomedical sciences and computer sciences work together under a single roof on current and future innovations in rehabilitation and chronic care. As an internationally recognized scientific research institute, RRD occupies a unique position between the university and healthcare practice.

Over the past few decades, we have acquired a large amount of knowledge on the consequences of conditions such as amputations, the initial stages of dementia, paraplegia, strokes, chronic pain, heart failure and muscular diseases or the functioning independence of people. For these target groups, personalized solutions are vital for the optimal participation in society of the individuals concerned.

With our combined knowledge of healthcare practice, human movement and applied technology, we can guide the development of telemedicine services and rehabilitation technology in such a way that they are effective and pleasant to use as well as satisfying the requirements and wishes of both the healthcare professional and the patient.

What do we offer

Knowledge and expertise in research and development in the area of telemedicine services, rehabilitation technology, robotics and assistive technology, movement analysis, monitoring and coaching, serious gaming, usability testing.

What are we looking for

We are open to the possibilities for new projects and collaborations.

Country/regions interested in

EU countries

Main clients

Health care organizations, knowledge institutions, rehabilitation centers.

Keywords


Telemedicine services, rehabilitation technology, robotics and assistive technology, movement analysis monitoring and coaching, serious gaming, usability testing.

Collaboration sought

- Research & Development
- European projects

For potential meetings with exhibitors, which category (ies) would be the best to find a good meeting partner for you?

- Physiotherapy/ orthopedic technology
- Other: rehabilitation technology, assistive and therapeutic devices for patients, serious games.

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Sensara

Line of Business

Personal Emergency Response System (PERS) and Preventive Care

Company Description

Sensara is the leading producer of 3rd generation sensor technology to support elderly in their own home, independent and assisted living and nursing home situation. Safety and prevention 24/7 in a non-invasive way (no camera's).

Product title

Sensara HomeCare and ProCare.

What do we offer

Technology to allow elderly to stay at home longer and technology for saver nursing homes.

What are we looking for

Customers and partners.

Country/regions interested in

Primary focus in Europe: Germany, France, UK, Norway, Sweden, Denmark and Belgium.

Main competitors

Essence group (Israel).

Main clients

KPN, Buurtzorg, Zorgbalans

Keywords

Elderly care, ehealth, lifestyle monitoring, alarm

Collaboration sought

Distribution / Agent (NL).

For potential meetings with exhibitors, which category (ies) would be the best to find a good meeting partner for you?

- Electromedical equipment/ medical technology
- Otther: E-Health solution

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SMB Life Sciences

Line of Business

Service provider.

Company Description

Supporting startups in LS&H and High Tech.

Product title

Business Generator Health & High Tech.

What do we offer

SMB Life Sciences offers tailor-made support to startups in LS&H and High Tech, ranging from housing to business development and access to our vast network including knowledge institutes like Radboudumc/Radboud university.

What are we looking for

New startups that SMB Life Sciences can support. Other service providers that offer similar services.

Country/regions interested in

Main competitors

Pivot Park Oss, HIP Zwolle.

Main clients

TropiQ, QM Diagnostics, Rockstart Digital Health startups.

Keywords


Tailor-made support, networking, excellent facilities, access to funding, hands-on approach.

Collaboration sought

European projects.

For potential meetings with exhibitors, which category (ies) would be the best to find a good meeting partner for you?

- Diagnostics
- Medical services and publications

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TSG InnoteQ

Line of Business

Design, Engineering & Pilot Production.

Company Description

TSG InnoteQ is part of TSG Group (Total Support Group) from Eindhoven, The Netherlands. TSG InnoteQ combines technical and creative skills, knowhow of production and industrialization to design and develop smart and efficient solutions for our customers in: medical, industry, mobility and consumer. Projects include (proof-of) concept, industrial & UX design, engineering and analyses up to prototyping, pilot series production and Industrialization. TSG InnoteQ is strong in national and cross-border corporation and involved in several Interreg programs (EU) and member of clusters e.g. Brainport Industries, Medizintechnik Holland, HighTech NL, medical clusters.

Product title

Cross-border corporation.

What do we offer

Expertise in the field of co-design & co-engineering of products, devices, special machines, tools and automation.

What are we looking for

Innovative OEM companies for corporation in the field of co-design & co-engineering.

Country/regions interested in

Germany, Belgium, Netherlands.

Main competitors

Not applicable.

Main clients

Philips, Medtronic, ASML.

Keywords


Industrial design, engineering, simulations (FEM, CFD), web based usability testing, prototype build, design for manufacturing, design for assembly, pilot series, production ramp-up, feasibility studies, troubleshooting, cost down routes.

Collaboration sought

- Research & Development
- Technical Co-operation
- European projects

For potential meetings with exhibitors, which category (ies) would be the best to find a good meeting partner for you?

- Electro medical equipment/ medical technology
- Laboratory equipment
- Diagnostics
- Commodities and consumer goods
- Other: Paramedical products manufacturers

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Value2Health

Line of Business

Data-driven: Value-based healthcare, patient outcomes & experiences, health economics & costs, clinical registries, benchmarking, shared decision making, patient monitoring, data management, decision support.

Company Description

Value2Health empowers those who receive, offer or organize healthcare to make well-informed decisions. Decisions that sustainably optimize the balance between quality of care, quality of life and containable costs.

Value2Health does this by providing access to valid, trustworthy and relevant population based information, at the relevant unit of analyses, through a modular platform. Value2Health combines consumer outcomes and experiences, health economics and costs, and clinical registries.

Product title

ValueBase, Consumer outcomes & experiences, health economics & costs, clinical registries, data management.

What do we offer

Data-driven healthcare: Value-based healthcare, (inter)national benchmarking, shared decision making, patient monitoring, decision support.

What are we looking for

Data suppliers (diagnostic tools, wearables), healthcare providers, pharmaceutical companies, payers and governments looking for innovative financing models (value-based).

Country/regions interested in

France, Sweden, Germany, UK, Australia, all.

Main competitors

Data management platforms.

Main clients

Providers, payers, life sciences, government.

Keywords


Value-based healthcare, decision support, data management, intelligence amplification, personalized medicine, benchmarking, patient reported outcomes, clinical registries, patient experiences, health economics, value-based pricing.

Collaboration sought

- Research & Development
- Technical co-operation


For potential meetings with exhibitors, which category (ies) would be the best to find a good meeting partner for you?

- Diagnostics
- Information & communication technology
- Medical services and publications

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Co-organizers



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